



Timing is everything

Every piece of enrollment data you submit affects the client experience and your client's billing accuracy. Submit cases on time to get good client ratings.

Here's your roadmap to achieving that success with Guardian and EMMA¹



Notify

Notify your Guardian Sales Representative of your sold case.

25-499 lives: 30 days
500-999 lives: 60 days
1,000+ lives: 90 days



Organize

Finalize and submit your client's case profile and implementation information.

25-499 lives: 20 days
500-999 lives: 60 days



Upload

Finalize and submit your client's enrollment data using EMMA¹, our revolutionary solution, built to simplify enrollment data administration. EMMA's intuitive interface and user-friendly design can help you stick to these deadlines and expedite processes — with tasks taking minutes, instead of days.

25-499 lives: 15 days

Pro tip

Mark your calendar, set a reminder with your phone — whatever works best for you to keep these timelines on track.



The result?



Enrollment submission processing time can be cut by as much as 38%³



Client satisfaction scores can get a boost by an average of 23 %³

Contact your Guardian Group sales representative to learn more.

The Guardian Life Insurance Company of America
guardianlife.com

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¹Enrollment Mapping and Management Application. ²For companies <25 lives. ³Based on 2020 Guardian Internal Study.

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