### **8** Guardian<sup>®</sup>

# Why Guardian

### We make it easier for you to offer employee benefits

We provide a simplified service experience for our broad range of Guardian products including disability, life and supplemental health insurance. Our service differentiators make Guardian the appropriate choice for all of your ancillary employee benefit needs.

#### **One implementation lead**

Single point of contact for all Guardian products to help ensure a streamlined and successful implementation process.

### **One EDI file**

We accept one eligibility file for all Guardian products resulting in a quicker, more streamlined EDI set-up process and cost savings.



One customer service number

Access to knowledgeable and compassionate service representatives for assistance with all Guardian products.

One self-service portal

Offers easy access to eligibility, billing, provider information, reports, benefits.

#### One bill, one group number

For all Guardian products helps reduce the amount of time spent on billing reconciliation and administration.

## One client service team

Dedicated local account manager for clients with 100+ lives who is focused on understanding your needs.

### Our flexible and proactive technology capabilities

- Seamless implementation: online Case Profile Tool captures key information for an expedited and simplified implementation process. Tracking capability allows you to monitor the implementation process in real-time.
- Faster submission: easy and secure way to submit census enrollment data. Our Enrollment Mapping and Management Application (EMMA<sup>SM</sup>) can cut submission time by as much as half.
- Seamless connection: we have over 350 established connections with a broad range of ben admin platforms. We will connect via EDI on all size groups no minimum number of lives required.
- Simplified EOI: streamline the Evidence of Insurability (EOI) submission process resulting in higher completion rate and faster review helping employees obtain the coverage they need.

The Guardian Life Insurance Company of America

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understanding your needs.